

TRAINING
Instructor Biographical Information



CARLOS CONEJO
Training & Behavioral Specialist

<p>Brief Biography</p> 	<p>Carlos Conejo has been a consultant and training specialist for over 16 years.</p> <p>Carlos' training delivery style is high-energy and high-interactivity. He presents material and examples in a no nonsense way, delivering practical takeaways that can be immediately applied and shared. Carlos specializes in diversity, leadership development and lean/process improvement. With this, Carlos approaches his assignments with an underlying assumption of organizational transformation and continuous improvement.</p> <p>Carlos is a highly sought after management consultant on workforce development and the rapidly growing multicultural marketplace. He conducts major work internationally in the areas of teambuilding, Lean and Six Sigma methodologies, and marketing to emerging markets. Carlos' is fluent in both English and Spanish. Carlos has even been named one of the top U.S. Hispanic speakers by the independent firm of <i>MarketData</i>. In addition to the company-specific training he delivers, Carlos also teaches at California Lutheran University and Santa Barbara City College.</p> <p>Prior to his training career, Carlos has held successful careers in Sales, Marketing and Product Management for almost 20 years.</p>		
<p>Degree(s)</p>	<p>B.S. Business Administration, Pepperdine University, in Malibu, California, Six Sigma Black Belt Certification, Villanova University.</p>		
<p>Industries Served</p>	<p>Aerospace, Automotive, Banking and other Financial Services, Bio-tech, Food Processing, Food Service, Healthcare, Hi Tech, Robotics, Hotels and Hospitality, Manufacturing, Meetings & Conventions industry, Military, and more.</p> <ul style="list-style-type: none"> • Served on the Meeting Professionals International (MPI) Multicultural Advisory Board along with Disney, Wyndham and others. • Served on Hilton Hotels International Multicultural Board of Directors 		
<p>Program Design / Training Delivery</p>	<p>Leadership Lean Six Sigma Communication Critical Listening Conflict Resolution Motivating Others Performance Evaluations Performance Management Executive & Staff retreats</p>	<p>Decision Making Time Management Supervision Change Coaching Meeting Facilitation Teamwork Problem Solving Harassment Prevention Management</p>	<p>Diversity Customer Service Ethics & Values ESL/VESL Stress Management Programs Creativity & Innovation Executive Coaching Train the Trainer</p>
<p>Professional Development and Activities</p>	<p>Carlos is a Certified Six Sigma Black Belt, and a Certified Diversity Meeting Professional</p>		
<p>Delivery Style</p>	<p>Interactive facilitation, high-energy. Likes to have people “discover” the answers.</p>		

What Clients Have Said about Carlos	Carlos' clients evaluate his presentation for this session as, "Excellent job!" "Very informative," "Highly interactive," "Time past quickly," "Turned a potentially boring topic into a fun experience."
AB 1825: Statement of Compliance	<p>As a harassment prevention trainer for Employers Group, Carlos is able to demonstrate key learning points dealing with harassment, illegal discrimination and retaliation in a non-threatening, interactive, and discussion-based format allowing participants to understand, deal with and – most importantly – prevent these activities. Carlos doesn't just quote the law; he offers practical solutions for managers regarding how to handle real workplace situations, stop inappropriate behavior, and lead their own staff to be more proactive to maintain a safe and a non-hostile work environment.</p> <p>Carlos has been delivering harassment prevention training for over 10 years and as a value-added feature to Carlos' delivery of this topic, Employers Group helpline consultants have over 15 years of harassment prevention and consultation experience apiece – many with juris doctorates -- are available to answer and assist with any and more complex compliance-related questions.</p>