

DO YOU HAVE ANY (OR ALL) OF THESE ISSUES?

- Have you hired individuals for what they know and terminate them because of who they are?
- Is someone's workplace behavior causing communication and teambuilding issues?
- Are sales slumping or not meeting revenue projections?
- Are some employees floundering and not focused?
- Are new hires falling short on performance goals?
- Does it take some teams longer to become cohesive?
- Do some leaders never delegate and others delegate everything?
- Are there engagement gaps for some employees?
- Do you have some employees that are "stressed"?
- Are you fearful high performing employees may leave?
- Is your onboarding one size fits all?



PI Software Required
Available through Employers Group
Contact Jeffrey Hull 213-999-3941
or Jon Dowling 213-765-3929

Solve these perplexing issues and much more: Utilize Predictive Index software and BECOME A PI PRACTITIONER! Decode the human element within your organization and unlock the potential of everyone. Employers Group's 2-day PI Practitioner training coupled with PI software maximizes your efforts in hiring, onboarding, developing others, engaging employees, retaining talent, identifying high potentials, increasing sales, succession planning, and much more. The in-depth PI Practitioner training is specifically geared to those who will be administering PI within an organization. If you are an Employers Group PI Client, review our entire [PI Suite of training modules](#).

In this two day **PI Practitioner** program (9am-4pm), receive the tools and insights you need to develop increased self-awareness and a thorough understanding of what motivates your day-to-day behaviors. You will better understand your co-workers and celebrate differences and appreciate the drives involved in a number of critical workplace behaviors.

Then, learn the tools needed to understand a leaders day-to-day behavior and the behavior of those that report to them. Secure a grasp on individual management and communication style so that you can help leaders identify best ways to communicate with others, including direct reports. The afternoon of day 1 features a management scorecard and a detailed action plan to enhance workplace communication and productivity. Participants gain scientific insights into how each team member communicates, delegates, problem solves, makes decisions, responds to pressure, adapts to change, takes action / ownership, listens / influences, and takes risk.

Finally, leverage the Require, Hire, Inspire™ framework that takes into account your organizational business plans to achieve business results. Accurately define the true requirements of specific roles, be able to hire top performers who naturally have what it takes to deliver on your business plan, and keep them engaged and inspired through the use of PI across the entire employee life cycle.

2018 Dates

December 13-14

2019 Dates

January 28-29

February 25-26

March 25-26

April 22-23

June 17-18

July 29-30

August 26-27

September 23-24

October 21-22

December 16-17

Per Person Registration Details

\$2,000 Employers Group / EverythingHR Member

\$2,200 Non-Member

Registration includes parking, lunch, and materials. Registrant must be an Employers Group Predictive Index® client with software access prior to training date.

On-Site Delivery At Your Workplace: Program can be delivered on-site at an employer's facility with at least 5 trainees. Travel and mileage not included in fee. Contact us for pricing and an order form. State training rebate available for eligible employers.

Contact training@employersgroup.com for information or to register.

Training Time & Location

9am-4pm each day

Employers Group
400 Continental Blvd # 300
El Segundo, CA 90245



El Segundo Lodging: Employers Group has arranged for a special corporate rate at the newly-renovated Courtyard by Marriott (2000 Mariposa Avenue, El Segundo, CA 90245). Enter 10049 or PFZ as the corporate rate code when booking your room(s). The Courtyard is just a 5 minute walk to the Employers Group office. If staying there, we recommend parking there and walking to our office. The hotel also offers a free courtesy shuttle from LAX, which is only 3 miles away.