

DO YOU HAVE ANY (OR ALL) OF THESE ISSUES?

- Have you hired individuals for what they know and terminate them because of who they are?
- Is the workplace behavior of some co-workers confusing and causing communication and teambuilding issues?
- Are sales slumping or not meeting revenue projections or expectations?
- Are some employees performing to expectation and others floundering?
- Are new hires meeting performance expectations or are some falling short?
- Does it take some teams or departments longer to meet expectations and become cohesive?
- Do some leaders never delegate and others delegate everything?
- Are there engagement gaps for some employees, but not others?
- Do you have some employees that are “stressed” all the time and others that are never stressed?
- Are you fearful that high performing employees may leave?
- Do some new hires meet all performance expectations quickly and others do not?
- Is your onboarding process completely tailored to the individual or is it the same for everyone?



PI Software Required
Available through Employers Group
Contact Jeffrey Hull 213-999-3941

Solve these perplexing issues and much more: Utilize Predictive Index software and BECOME A PI PRACTITIONER! Decode the human element within your organization and unlock the potential of everyone. Predictive Index software and Employers Group’s 2-day PI Practitioner training maximizes your efforts in hiring, onboarding, developing others, engaging employees, retaining talent, identifying high potentials, increasing sales, succession planning, and more. The in-depth PI Practitioner training is specifically geared to those who will be administering PI with an organization and covers everything available in the [other available training modules](#): Half-day employee, full-day leader, and full-day hiring modules.

In this two day **PI Practitioner** program (9am-4pm), receive the tools and insights you need to develop increased self-awareness and a thorough understanding of what motivates your day-to-day behaviors. You will better understand your co-workers and celebrate differences and appreciate the drives involved in a number of critical workplace behaviors.

Learn the tools needed to understand a leaders day-to-day behavior and the behavior of those that report to them. Secure a grasp on individual management and communication style so that you can help leaders identify best ways to communicate with others, including direct reports. This session features a management scorecard and a detailed action plan to enhance workplace communication and productivity. Participants gain scientific insights into how each team member: communicates, delegates, problem solves, makes decisions, responds to pressure, adapts to change, takes action / ownership, listens / influences, and takes risk.

Finally, leverage the Require, Hire, Inspire™ framework that takes into account your organizational business plans to achieve business results. Accurately define the true requirements of specific roles, be able to hire top performers who naturally have what it takes to deliver on your business plan, and keep them engaged and inspired through the use of PI across the entire employee life cycle.

2018 Dates

February 26-27
April 23-24
June 21-22
August 27-28
October 15-16
December 13-14

(9am-4pm each day)

Per Person Registration Details

\$2,000 Employers Group Member
\$2,200 Non-Member

Registration includes parking, lunch, and materials. Registrant must be an Employers Group Predictive Index® client with software access prior to training date.

In addition to the Practitioner training, programs also available for employees (half day), leaders (full day) and recruiters / hiring managers (full day). Program can be delivered on-site at an employer facility with at least 5 trainees. Travel and mileage not included in fee. Contact us for pricing and an order form. State training rebate available for eligible employers.

Contact training@employersgroup.com to information or to register.

Training Location

Employers Group
400 Continental Blvd
Suite 300
El Segundo, CA 90245



El Segundo Lodging: Employers Group has arranged for a special corporate rate at the newly-renovated Courtyard by Marriott (2000 Mariposa Avenue, El Segundo, CA 90245). Enter 10049 as the corporate rate code when booking your room(s). The Courtyard is just a 5 minute walk to the Employers Group office. The hotel also offers a free courtesy shuttle from LAX. LAX is only 3 miles away.