



Bottomline Value

For more than 112 years, Employers Group has been helping companies around the world maximize their business here in California. Our average corporate membership costs less than \$5 a day!

Basic Membership Benefits	Member Value
Unlimited phone and email access to our “live” Helpline Consultants	\$5,000 ¹
Unlimited access to our Research & Reference Services Team	\$2,000 ²
Unlimited access to BNA’s HR Essentials – a custom suite for EG members only, giving you access to the most comprehensive source for HR tools, essentials, and research	\$2,100+ ³
Unlimited access to leading national HR resources and tools covering employment law, compliance, and compensation	\$12,500 ⁴
Discounts on National Compensation Surveys covering key U.S. labor markets	\$950
One free certificate for new members to attend an Employers Group Training course	\$350 ⁵
Direct access to state-subsidized training (ETP)	\$4,000-\$50,000 ⁶
Member discounts on professional certificate programs	\$400-\$600 ⁷
Monthly subscription to <i>CA Employer</i> newsletter, the State’s voice in California labor issues	\$100 ⁸
Risk Mitigation and Cost Avoidance	
Employer law advocacy on behalf of members in the courts, legislature and administration, via Employers Group’s esteemed Legal Committee	\$1,200,000 ⁹
Reduction in legal fees by streamlining preparation efforts	\$10,000-\$50,000 ¹⁰
Avoid penalties from misclassifying employees using EG best practices	\$75,000 ¹¹
Minimize fines for workplace health & safety violations	\$14,625 ¹²
Reduce exposure to state or federal discrimination claims through prevention efforts	Priceless
<p>1 Average annual phone retainer fee for a qualified consultant or labor counsel or \$500/hour for labor counsel.</p> <p>2 Based on an employee spending 25-40 hours or retaining an outside research service.</p> <p>3 Based on purchasing EG’s custom suite independently.</p> <p>4 Cost of national HR resources if acquired individually.</p> <p>5 Average non-member price for public training course.</p> <p>6 Typical value of a qualified EG member’s state-funded training program.</p>	<p>7 Average savings on HR Professional Series, Leadership Series and Comp & Benefits Series.</p> <p>8 Minimum savings as compared to other trade and industry subscriptions.</p> <p>9 The cost of filing 8 Amicus Briefs per year on behalf of EG members.</p> <p>10 An estimate based on past member experiences.</p> <p>11 Back pay due to five misclassified employees for one year at \$40,000 salaries. Does not include legal fees or penalties.</p> <p>12 EG consulting reduced one member’s fines from \$15,000 to \$375.</p>

**Reduce Business Risk
Cut Compliance Costs
Improve Operating Performance**

**Take advantage of the full value of Employers Group membership.
In today’s marketplace, you really can’t afford to be without it.**



800.748.8484
www.employersgroup.com